

Whitesands Agro Commodities Limited is a Nigerian based company with focus in supply and export of high-quality dried hibiscus (*Hibiscus sabdariffa*) and dried split ginger, available both in conventional and certified (UEBT / Rainforest Alliance) forms. Our aim is to meet the growing global demand for ethically sourced, traceable, sustainable botanicals and spices, especially in markets in Europe, North America, and Asia.

We assure consistent supply, compliance with food safety / sustainability standards, and good agricultural practices GAP with competitive pricing.

### **Products Offered**

Product Type Form / Grade Key Specifications

Dried Hibiscus Conventional or UEBT / RA Certified

Dried Split Ginger Conventional sliced pieces.

### **Certifications & Compliance**

UEBT / Rainforest Alliance Herbs & Spices Programme: For the certified batches we will ensure full compliance: traceability, biodiversity / ecological practices, social standards, pesticide and agrochemical management.

Food Safety & Import Standards: We comply with the EU General Food Law, maximum residue limits (MRLs) for pesticides, heavy metals, microbiological safety. For organic / certified product also comply with any additional audit or inspection required (e.g. UEBT/RA). Entering markets such as Europe, we ensure phytosanitary certificates, certificate of origin, etc.

Quality Assurance: Internal quality control, periodic testing, third-party inspections as required (SGS / Intertek etc.). Our Internal quality control is guided by our HACCP certification which guides our processing approach

### **Quantities & Pricing**

Product Minimum Order Quantity (MOQ) Price (FOB / CIF etc.) and packaging to be agreed with your reputable Organisation

Dried Hibiscus -- Conventional e.g. 12 metric tonnes US\$ [X] / MT 25kg PP / jute bags, netted. Price and quantity to be agreed at the time of closing the contract.

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#### **Office Address**

123b, Eti Osa Way, Dolphin Estate, Ikoyi, Lagos

#### **Factory Address**

234, Yarawa Beside Tokarawa along Hadeja road, Kano

#### **Contact Us**

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Dried Hibiscus -- UEBT / RA Certified e.g. 12 metric tonnes Premium over conventional, US\$ [Y] / MT Same packaging but clearly labelled certified product

Dried Split Ginger -- Conventional e.g. 28metric tonnes US\$ [X] / MT 30kg PP bags, strong, food grade

Prices will be dependent on order size, prevailing current freight costs and exchange rates.

### **Delivery Terms & Logistics**

Incoterms: FOB / CIF / DDP (depending on your preference)

Port of Shipment: [Apapa, Lagos, Nigeria]

Transit Time: Estimated [60 - 90] days from receipt of order / confirmation and payment

Paperwork: Bill of Lading, Phytosanitary Certificate, Certificate of Origin, Inspection Certificate, for certified products relevant certification documentation, Packing List, Invoice

### **Traceability & Sustainability Measures**

We operate an out-grower scheme that supports local farmers while ensuring sustainable and environmentally friendly practices. We are currently working with 1,400 Framers in Jigawa state Nigeria and this helps with full traceability for all our commodities

We adhere to UEBT / RA checklist (including biodiversity conservation, soil and water management, living income / labour standards)

For conventional batches, we maintain good agricultural practices (GAP), minimal agrochemical usage, regular residue testing.

Environmental impact mitigation: proper drying methods, minimal waste, safe disposal of any processing by-products.

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## **Benefits to your Organisation**

High quality, consistent supply of both conventional and certified product allowing flexibility.

Meeting increasing consumer demand for ethical, sustainable botanicals and spices

Reduced risk with certified product (traceability, compliance)

Competitive pricing, especially on larger orders

## **Risk & Mitigation**

### **Risk Mitigation**

Seasonal fluctuations in quality / supply Contracts with multiple growers/cooperatives; storage capacity; harvest planning. We are currently working with over 1,400 Farmers for certified UEBT / RA Dried Hibiscus

Non-compliance with import standards (pesticides residues, mycotoxins) Pre-shipment testing; continuous monitoring; using certified labs

Certification lapses or delays: We maintain strong internal controls; timely audits; working with recognized certifiers

Logistic delays / freight cost volatility: To ensure there are no delays, we book our shipment early with multiple shipping lines and have a strong working relationship with Maersk Shipping line.

## **Financial & Payment Terms**

Payment terms: e.g. 30% advance, balance by irrevocable letter of credit at sight / TT / CAD etc.

Currency: USD / EUR (to be agreed)

Validity: Contract validity will be for 90 days from date of execution

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## **Conclusion**

Whitesands Agro Commodities is committed to delivering reliable, high-quality dried hibiscus and split ginger, both conventional and certified under UEBT / Rainforest Alliance. We believe our offering aligns well with the demands of discerning buyers seeking both sustainability and value.

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